

# MessageSolution Newsletter

MessageSolution – Makers of Enterprise Email Archive and Enterprise File Archive software solutions

## MessageSolution Exhibits Exchange 2010 Web Services Integration First in the Market for Integrated Enterprise Information Archiving at Microsoft TechEd 2010

As the global leading innovator in the live archiving and e-Discovery space, MessageSolution is the first on-premise and SaaS archiving provider in the market to fully integrate with Exchange 2010 Web Services (EWS). Regarded as the most robust, scalable and high-performance industry standard platform, Exchange 2010 Web Services enables MessageSolution's scalability record-setting archiving solution to massively scale to collect all data and the full set of metadata, providing corporate legal counsel with a completely thorough e-Discovery process. Moreover, the Exchange 2010 EWS and cross-platform capability allow MessageSolution to fully support managed services providers' (MSP) on both Windows as well as Linux OS in their data centers or in the cloud-storage environment, running multi-tenant or dedicated hosting archiving services for organizations around the world.

“Customers in the field who have completed the upgrade to Exchange 2010 praised MessageSolution Enterprise Archive’s Exchange 2010 Web Services integration for its ease of use, security, scalability and high performance,” said Kevin McInerney, Global Marketing Strategist at MessageSolution, Inc.

While other Microsoft Exchange server archiving vendors in the market are still largely MAPI-based, MessageSolution’s Exchange 2010 Web Services integration enables the full collection of all data types while taking advantage of the additional scalability and robustness that EWS offers.

“When supporting enterprise customers’ e-Discovery and legal document processing today, maintaining the integrity of the original data is imperative,”

Mr. McInerney explained. “Exchange 2010 Web Services is the industry standard platform for archiving and discovering email messages, attachment files, and instant messages that allows MessageSolution to build our

### Inside this issue:

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### Subscription Information (It's Free!)

If you do not wish to receive future newsletters from MessageSolution:  
Email [samanthas@messagesolution.com](mailto:samanthas@messagesolution.com) with the message “Please remove me from the newsletter mailing list”

## MessageSolution Exhibits Cloud-Based Integrated Archiving Solution for Email, File Systems and SharePoint at SaaSCon 2010, Kicks off MessageSolution SaaS Tour 2010

MessageSolution's SaaS Tour 2010 is designed to introduce to various prospective SaaS partners and customers how MessageSolution's cloud-based archiving allows enterprise customers to take advantage of MessageSolution's newly released all-in-one SaaS archiving solutions at affordable rates. Even the international organizations with multiple locations in different countries still are able to take advantage of MessageSolution's SaaS Global Network's cloud driven archives in numerous geographical locations, managed by MessageSolution or its international SaaS Partners around the world. Leading analyst Gartner reported in February of 2010 that the archiving market has evolved to include a broader focus on enterprise information archiving (EIA) and that today's products are predominately focused on the subset of EIA comprised of unstructured user files, email, files and SharePoint.

MessageSolution SaaS multi-tenancy archiving solution is selected by Managed Service Provider (MSP) partners around the world thanks to MessageSolution's visionary cloud-ready strategy and its design philosophy of architecting for scale and patent-pending storage/database technology, leveraging low-cost storage grids to maintain the lowest-cost growth possible to operate in datacenters while still delivering exceptional performance. Today MessageSolution holds the industry scalability record of archiving data from tens of thousands of users on one single archive server, 5-8 times over competitors. MessageSolution Express Archiving 5-Server Cluster is designed to archive for over 100,000 or more email users in data center/cloud storage or enterprise messaging environments. MessageSolution also delivered the first 64 bit application in the market to support 64 bit OS and environments. Field-proven of maintaining excellent performance in today's global markets filled with low-grade computers and storage bricks, through cost-effective global online product deployments,

MessageSolution's storage design philosophy to consume minimum hardware and storage resources for large-scale millions of user bases and long-term archiving operations at a fraction of the cost required, comparing to operating competitors' SaaS or hosted services. This allows MessageSolution to offer the lowest-cost for SaaS multi-tenancy solution to be deployed in global

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"MessageSolution SaaS tour is to showcase our unified SaaS archiving solution for email, file systems, and SharePoint. Partners, SME and enterprise customers choose MessageSolution SaaS archiving services and solutions because of the additional functions we have integrated that were only being offered in on premise solutions, function such as stub attachments or email contents to reduce up to 90% of email server storage requirement and still allows users to transparently access emails and attachments from Outlook, OWA, Lotus Notes, DWA, and GroupWise client software."

*-Jeff Liang, CTO at MessageSolution,*

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partners' data centers to maximize partners' service profitability at the lowest cost -growth ratio, thereby fully utilizing partners' expertise in providing fully managed archiving services designed for organizations of all sizes. Besides MSP partners, MessageSolution's multi-tenancy solution is also a favorite choice of organizations such as public school

districts or government entities with multiple subordinate divisions. School districts' dozens of schools require multiple separate archive administration counsels divided accordingly in connection to each school's mail server, while the central archive is collectively managed by the school district's master IT administration team at the district's data center.

MessageSolution's On-Premise, SaaS, and Hybrid archiving and e-Discovery solutions support all major email servers, including Microsoft Exchange Server, IBM Lotus Domino Server, Novell GroupWise Server Scalix, Kerio, Postfix, Postpath, Zimbra, Imail, Qmail, Sendmail, MDaemon and Sun server, etc., as well as delivering archiving for SharePoint, and for file systems on NST/NFS/NSS/Netware. MessageSolution Enterprise Archive Suite can be run on both Windows or Linux OS, supports VMware, and also is the first archiving solution and service in the market to simultaneously cross-support archiving for all compatible mail servers.

## Welcome a few of our new Customers & Partners!

**GConnect** - Leading ISP in UK providing business grade consultancy, connectivity and cloud computing.

**Contact IT in Netherlands** - innovative virtual office MSP provider.

**First Federal Bank** - A leading financial institution specializing in personal and business banking services.

**Diamond Bank** - Prestigious Nigerian Bank of the Year for 2009, selected MessageSolution for SharePoint and compliance email archiving.

**Draxis Pharma**- Leading Canadian manufacturer of outsourced pharmaceutical products in a broad range of dosage forms.

**Cavalier Telephone**- A full service provider of reliable and efficient telecommunications solutions for residential and business customers.

**Quantum Consultancy**- Quantum Consulting is focused on providing the highest quality information to the energy industry, assisting them in designing, implementing and evaluating energy efficiency programs.

**Moravian College** - America's sixth-oldest college with profound history in high education.

**Perpetual Connections** - provides Technology Solutions for enterprises of all sizes. We combine best-of-breed products from leading vendors with a full suite of Professional and Managed Services

### **PALACIO DE LA MONEDA**

The seat of the President of the Republic of Chile or the "White House" of Chile has chose MessageSolution as its archiving provider!

### **PARTNER SECTION**

As a member of the MessageSolution Partners Network, you are eligible to **receive 5-10% of the purchasing price** for any organization you refer to MessageSolution that purchases MessageSolution products or services.

For more information on our referral program, please contact your MessageSolution Account Executive or call +1 408 383-0100.

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and fan of MessageSolution!***

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## About MessageSolution

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*MessageSolution delivers the technology and infrastructure for total compliance. As the global technology leader in compliance technology, and data storage management, MessageSolution applies specialized expertise and advanced technology to create email, file systems, and SharePoint archiving solutions that help clients meet their critical storage, archiving, e-Discovery, compliance, litigation support, and email server migrations needs.*



[www.MessageSolution.com](http://www.MessageSolution.com)

## Archiving Events

Come meet the MessageSolution team at these upcoming archiving events!

### HostingCon 2010

*July 19-21 - The Austin Convention Center, Austin Tx.*

### Microsoft Worldwide Partner Conference

*July 12-15 - Washington DC Convention Center*

### Microsoft TechEd 2010

*June 7-10- New Orleans Morial Convention Center, New Orleans LA.*

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To find out if MessageSolution will be attending an event near you, visit our Archiving News & Events page:  
<http://www.messagesolution.com/news.htm>

Below are the events MessageSolution recently attended. Did we see you there?

### SaaSCon 2010

*April 6-7 - Santa Clara Convention Center*

MessageSolution Engineers, Sales & Marketing Team were in attendance.

### Novell/GroupWise Brainshare Conference

*March 21-25 - Salt Lake City Convention Center*

MessageSolution Engineers Sales & Marketing Team were in attendance.