

## The MessageSolution Global Partner Network

Providing Enterprise Archiving and eDiscovery Services to Support Your Clients

As a leader in Enterprise Information Archiving, eDiscovery, Hosted Cloud Archiving and Migration services- MessageSolution provides enterprise-class software solutions to ensure regulatory compliance, mitigate corporate risk for legal discovery, manage escalating data growth and empower internal organization.

### Why Partner with MessageSolution?

MessageSolution delivers powerful archiving services enabling partners and their clients with data management, compliance policies, and legal discovery. Our expertise comes with more than a decade of experience within the industry, and a global network of partners and engineering support. We bring to the table solutions to critical challenges of today-storage management, compliance regulation, and litigation support.

### MessageSolution Tiered Partnership Levels

MessageSolution offers 4 distinct levels of partnership, with unique benefits that fit each organization's needs. Each organization can chose their level of involvement, with no commitment necessary.



#### Referral Partner

Earn significant commissions by simply referring our highly in-demand archiving products to the organizations.



#### Managed Service Provider (MSP)

Integrate or resell MessageSolution's in-house, or cloud-based SaaS solutions. For co-branding option, business partners can quickly connect to MessageSolution's API to offer archiving services or MSP partners can build its own hosted archiving service by leveraging MessageSolution Multi-Tenancy Datacenter Edition.



### The MessageSolution Global Partner Network Edge

- Capitalize on savings of up to 70% off MSRP- for optimized profit margins
- Offer Archiving & eDiscovery Solutions to organizations of all sizes
- Support every leading corporate email environment
- Coordinate sales & marketing efforts with our specialists team
- Earn commission and rewards for referred business

#### Valued Added Reseller (VAR)

VAR (value added resellers) or channel partners and resellers can quickly sign-up with this program. No fee, no minimum sales required, highest commission rate offered on both On-Premise and Cloud solutions.

#### Premium Alliance Partner

Powerhouse distributors/partners with full technical support capacity for each country / region, MessageSolution's 24/7 full line sales and marketing support along with exclusive right to sell in one or multiple markets can be offered to the exceptional partnership candidates.

## MessageSolution Products

### Enterprise eDiscovery Platform

Intelligent Legal Discovery System

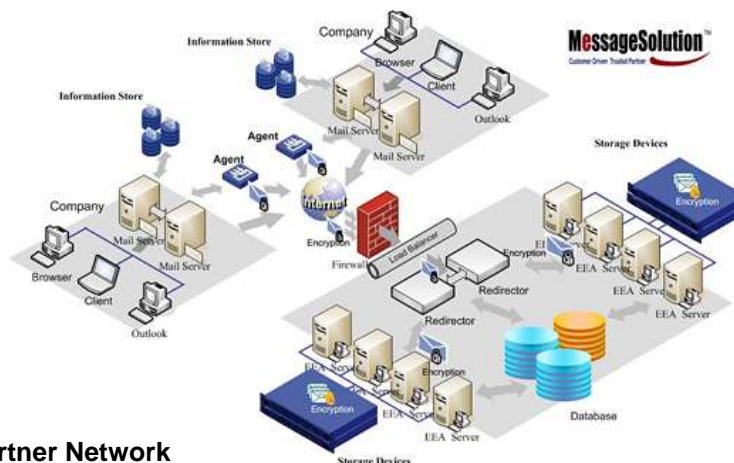
*The enterprise manages its own on-site Exchange Servers.*

*Data is then collected from the client's email systems – and archived into one dedicated archiving repository and database at the highest security.*

*MessageSolution deploys on-site agents to deliver advanced client-integration features.*

### Enterprise Information Archive

Cloud & Enterprise Solutions for Email, SharePoint & File Systems



### Enterprise Migration Systems

Cross-Platform Email, SharePoint & File Migration

"[MessageSolution products] are simple to deploy and manage, and easy to use (all cited by customers as important selection requirements). Customer satisfaction is high."

- Gartner Magic Quadrant Report 2012

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## Solution Flexibility

**Flexible Scalability:** We hold the industry's scalability record to accommodate organizations of all sizes and scale to support when necessary. Because MessageSolution archiving products are modular, email, file, and SharePoint archiving can be easily configured onto on UI on a single server.

### Extensive Online Global Deployments

- Traditional In-house and On-Premise
- Cloud Computing Network
- MSP hosted multi-tenant platforms

## Supported Email Platforms

Microsoft Exchange  
Novell GroupWise  
IBM Domino  
All Linux & UNIX email Servers  
Google Apps & hosted email  
Public Folder Archiving  
PST/NSF/GroupWise File Archiving  
Cross-Platform email server migrations



## Coordinated Sales & Marketing Efforts

Our Marketing, Sales, and Technical Support Teams work together to provide a highly coordinated approach to integrating MessageSolution archiving & eDiscovery solutions.

### Increased Profit Margin

We believe in competitive pricing. We offer our partners the highest rate of return while giving their clients the tools to data management and compliance regulation within their budget. Our Finance Team also works to bring MessageSolution Partners the lowest possible pricing for the highest profit margin, saving up to 70% off MSRP.

### Marketing Material

Free marketing strategy consultation, free collaterals to grow your compliance and archiving user base. MessageSolution Global Partners are given full access to all official MessageSolution marketing material. With everything from data sheets, to technical white papers or PowerPoint presentations, our Marketing Team also works closely with our partners to provide any new or updated material as needed.

### Technical Product Demos

The MessageSolution Global Partners Network is comprised of organizations at all levels of participation. For those organizations less technologically inclined or the MessageSolution Technical Support Team will coordinate a comprehensive product demo of any MessageSolution modules for perspective clients.

### Logo Branding

For advanced service providers, we know the importance of a brand. MessageSolution works behind the curtain and supports logo branding for the solution UI on both service provider and company level.

MessageSolution Partner Perks and Requirements	Referral Partner	Value Added Reseller	Managed Service Provider	Alliance Partner
No Obligation	✓	✓		
Commission	✓	✓	✓	✓
Advanced Partner Discounts		✓	✓	✓
Global Technical Support		✓	✓	✓
Annual MessageSolution Partner Awards Eligibility		✓	✓	✓
Lead Sharing		✓	✓	✓
Marketing & Sales Materials		✓	✓	✓
Live Product Training		✓	✓	✓
Virtual Demo System Access		✓	✓	✓
Minimum Sales Requirement				✓
Alliance Partner Discounts				✓

## About MessageSolution

MessageSolution, an industry leader in enterprise information archiving and eDiscovery, provides Cloud, on-premise and MSP/ISP-hosted, multi-tenant platforms for email, SharePoint, and file server environments. Manage compliance, legal and storage needs. MessageSolution is a Microsoft Gold Partner and recipient of multiple MSEExchange.org Readers' Choice Awards for best Exchange Archiving Platform.

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